

# Deep Innovation: MomentStream Feasibility & Launch Roadmap Dossier



# Product Vision & Value Proposition: Erasing the Memory Gap

The Vision: MomentStream enables a future where every critical insight shared at a professional event is instantly captured, personalized, and perpetually accessible. It transforms the often fleeting experience of a conference into a durable, dynamic knowledge asset.

Core Value Proposition: We bridge the immediate "today" memory gap by synchronizing audience engagement directly with the content source. Attendees no longer rely on hurried notes; they interact directly with slides, polls, and Q&A seamlessly.

Unique Selling Points (USPs):

- **Delight-Enhancing:** AI-powered summary generators deliver personalized, high-quality session digests seconds after conclusion, feeling like magic.
- **Efficiency-Focused:** Instant content bookmarking and secure, interest-based networking save professionals hours of inefficient follow-up work.
- **Smart Design:** A unified, intuitive interface that works across all major presentation systems, offering robust metrics for organizers while maintaining an aspirational attendee experience.



# Consumer & Market Impact: Activating the Audience

## Persona 1: The Event Organizer (The ROI Driver):

- Pain Point: Lack of actionable data on session effectiveness; difficulty proving event ROI beyond simple attendance numbers.
- Value: Receives deep, actionable feedback, engagement heatmaps, and robust metrics on content resonance, justifying higher sponsorship tiers.
- Testimonial: "The analytics provided by MomentStream fundamentally changed how we structure our future agendas. It's essential infrastructure."

## Persona 2: The Time-Stressed Attendee (The Knowledge Seeker):

- Pain Point: Overwhelmed by information; fear of missing critical details; difficulty summarizing takeaways immediately after a session.
- Value: Instant content bookmarking and personalized AI-digests mean they leave every session with clear, actionable knowledge.
- Testimonial: "I used to dread having to transcribe my hurried notes. This would save me hours every week, and the automatic summaries are perfect."

## Persona 3: The Corporate Training Lead (The Content Curator - Non-Obvious):

- Pain Point: Need to maintain a centralized, searchable repository of internal training and conference materials, often siloed across departments.
- Value: MomentStream provides a secure, permanent content repository with integrated Q&A histories and engagement metrics, standardizing institutional knowledge transfer.
- Testimonial: "This feels like institutional memory preservation. It's like something from the future of corporate training."

Early Use Cases: Large-scale technology conferences, corporate sales kick-offs, and professional association gatherings requiring continuing education credit tracking.

# Feasibility Assessment: High Technology, Moderate Business Maturity

Technological Readiness Level (TRL) - NASA Scale: TRL 8: Actual system completed and qualified through test and demonstration.

- Assessment: Core functionalities (real-time synchronization, mobile interaction, Q&A moderation, and cloud storage) rely on mature APIs and established infrastructure. The integrated AI summarization modules are currently based on highly mature large language models (LLMs).
- Next Stage: TRL 9. Transition the fully tested and demonstrated system to operational status, focusing on full-scale deployment and long-term maintenance infrastructure.

Business Readiness Level (BRL) - KTH Innovation Scale: BRL 5: First commercial implementation started.

- Assessment: A pilot launch or soft market entry has occurred, validating the core financial assumptions (e.g., subscription tier pricing, hosting costs). The business model is formulated, but market traction is localized, and scalability requirements are still being refined based on early customer feedback.
- Next Stage: BRL 6. Achieving significant market penetration and repeatable sales by scaling up marketing efforts, optimizing the sales pipeline, and securing key strategic partnerships with major event management software providers.



# Prototyping & Testing Roadmap: Phased Evolution

## Phase 1: Minimum Viable Product (MVP) Focus (0-6 Months):

- Develop core synchronization and bookmarking features. Focus on robust back-end integration with common presentation platforms (PowerPoint, Google Slides).
- Initial targeted field trials with small, high-value corporate training events.
- Simultaneously validate usage pricing model (per-attendee license vs. flat event license).

## Phase 2: Feature & Usability Refinement (6-12 Months):

- Integrate AI summary generator and enhanced networking functions (interest matching).
- Iterative refinements based on session feedback: optimizing the Q&A moderation flow and improving mobile app UX/UI responsiveness.
- Parallel business model validation: testing premium tiers for deeper analytics access for organizers.

## Phase 3: Scalability & Platform Hardening (12+ Months):

- Stress test the platform for events exceeding 5,000 simultaneous users.
- Develop robust security protocols (SOC 2 compliance) essential for handling sensitive corporate IP.
- Prepare for API release, allowing seamless integration into third-party event apps and registration systems.



# Strategic Launch & Market Integration: Capturing the Event Economy

**Strategic Partnerships:** Integrate with major event management platforms (e.g., Cvent, Bizzabo) to offer MomentStream as an essential add-on, signaling immediate legitimacy. Partner with large professional associations for guaranteed large-scale pilot deployment.

**Early Adopter Incentives:** Offer a "Momentum Partner Program" providing customized branding and deep platform discounts to the first 10 flagship conferences, leveraging their success stories for mass market proof points.

**Distribution Channels:** Primary focus on B2B SaaS sales model targeting professional event organizers directly. Secondary channel via marketplaces established by event platform partners.

**Macrotrend Alignment:** MomentStream fits perfectly within the broader macrotrends of the Attention Economy (maximizing the value of focused time) and Digital Transformation of Knowledge (ensuring content assets are searchable and durable). It positions itself as the standard for verifiable, interactive professional engagement.

**Next Step:** Secure funding for Phase 1 MVP development, focusing on hiring a lead integration engineer and finalizing three high-profile "Momentum Partner" conferences for initial field trials.