

# MagnaChem: Magnetic Plastic Depolymerization System



# Product Vision & Value Proposition

**The Future Vision:** MagnaChem enables a world where plastic waste is no longer a pollutant, but a valuable, infinitely reusable resource. It transforms complex, mixed-plastic streams—previously destined for landfills or incineration—into high-purity chemical building blocks.

**Core Value Proposition:** This system introduces unprecedented circularity by achieving depolymerization efficacy and purity levels previously deemed impossible at scale. It offers manufacturers a secure, domestic supply of recycled monomers, drastically reducing reliance on virgin fossil fuels and volatile supply chains.

**Unique Selling Points (USPs):** Targeted molecular breakdown via controlled electromagnetic fields; ability to process mixed plastic types without extensive sorting (reducing operational costs); and the output is a pristine chemical feedstock ready for premium product manufacturing.

**Aspirational Statement:** MagnaChem is the ultimate chemical catalyst for the circular economy, turning today's global pollution challenge into tomorrow's sustainable raw material supply.



# Consumer & Market Impact

**Persona 1: The Corporate Sustainability Director (Enterprise Client):** Pain Point: Struggling to meet aggressive mandated recycled content targets (e.g., EU packaging laws) due to the limited quality and quantity of mechanically recycled plastics. Impact: MagnaChem provides a high-volume source of pure, verifiable recycled content, ensuring regulatory compliance and strengthening brand trust.

**Persona 2: The Municipal Waste Manager (Underserved Sector):** Pain Point: High disposal costs and limited market viability for contaminated or low-grade mixed plastic streams (e.g., multi-layer films). Impact: MagnaChem transforms these liability streams into revenue-generating assets, making local recycling operations profitable and truly comprehensive.

**Persona 3: The Chemical Engineer (Research & Development):** Pain Point: Difficulty sourcing high-purity monomers for specialized applications and developing next-generation polymers. Impact: Access to MagnaChem's output provides superior, traceable chemical inputs for advanced materials research and closed-loop development.

## Testimonial Quotes:

"This system shifts plastic recycling from an environmental obligation to a core business strategy. It feels inevitable." (Corporate Director)

"We can now process materials we previously had to refuse. This changes everything for our city's budget and our environmental footprint." (Waste Manager)

# Feasibility Assessment: TRL & BRL

Technological Readiness Level (TRL): TRL 4 – Component and/or breadboard validation in a laboratory environment.

Explanation (TRL): The core principle of using electromagnetic fields to induce targeted chemical reactions (e.g., catalysis or pyrolysis initiation) has been demonstrated in lab settings. Key magnetic coil designs and energy transmission mechanisms have been tested on small samples of specific polymers.

Next Stage (TRL 5): Validation of the technology in a relevant environment, involving scaled-up prototype testing with mixed plastic input streams under simulated industrial conditions (e.g., continuous flow reactor setup).

Business Readiness Level (BRL): BRL 2 – Opportunity validated; business idea formulated.

Explanation (BRL): The high-level market need (circular economy compliance, purity requirements) is clearly defined. The business model (B2B service/equipment sales) has been conceptualized, and preliminary economic value propositions (cost savings on disposal, revenue generation from feedstock) have been modeled.

Next Stage (BRL 3): Initial market segmentation, detailed financial planning, and identification of key early pilot partners (e.g., a major petrochemical producer or waste management firm).



# Prototyping & Testing Roadmap

Phase 1: Alpha Development (6 Months): Focused Proof of Concept.

MVP Development: Construct a lab-scale prototype (MagnaChem Alpha unit) capable of processing 1 kg/hour of a single-polymer stream (e.g., PET) using optimized magnetic field parameters.

Validation: Verify depolymerization yield and monomer purity targets (99%+).

Parallel Business Model Validation: Refine cost-of-operation model based on energy input and material throughput.

Phase 2: Beta Scale-Up & Field Trials (12 Months): Relevance Environment Testing.

Scale-Up: Design and build the MagnaChem Beta unit (100 kg/hour capacity), incorporating robustness for continuous operation and handling of mixed plastic inputs (PE/PP/PET combination).

Targeted Field Trials: Deployment at a partner industrial manufacturing site for stress testing with actual waste streams. Collect data on maintenance, uptime, and feedstock quality.

Iterative Refinements: Optimize coil shielding, input preparation, and separation processes based on operational feedback.

Phase 3: Pre-Commercial Pilot (18 Months): Full System Integration.

Commercial Design Finalization: Integrate ancillary systems (input shredding, output collection) into a modular, deployable unit.

Business Validation: Secure Letter of Intent (LOI) contracts with first customers based on pilot performance metrics and established feedstock pricing.

# Strategic Launch & Market Integration

**Macrotrend Alignment: The Circular Economy and Decarbonization.**

MagnaChem is central to the global pivot toward closed-loop systems, providing the critical technology needed to decouple plastic production from fossil fuel consumption. It is intrinsically tied to corporate ESG commitments and national sustainability targets.

**Strategic Partnerships:** Form deep integration partnerships with large petrochemical incumbents (e.g., Dow, BASF) who require guaranteed high-purity recycled feedstock to feed their existing synthesis plants. Partner with major waste management organizations (e.g., Waste Management, Veolia) for guaranteed stream access.

**Distribution Channels (B2B):** Initial focus on direct enterprise sales of modular units to high-volume producers (Chemicals, CPG). Later expansion via a service model (PaaS: Processing as a Service) where MagnaChem operates units within municipal waste facilities, sharing the revenue generated from high-value feedstock.

**Pilot Programs & Incentives:** Offer 'First 10 Site' guarantees, providing steep discounts or guaranteed performance metrics and maintenance contracts, to build reference sites in key geographic areas (e.g., EU, US Gulf Coast).

**Next Step:** Secure initial seed funding (\$5M) to commission the dedicated laboratory facility required for TRL 5 validation and hire three key chemical engineering specialists to begin detailed reactor and coil design optimization.